

Counteroffer Preparation

You are going through the interview process. You enjoyed your first meeting and you are hoping to receive an offer down the line. However, before you reach the offer stage have you considered all of the following?

1. Have you listed the opportunities at your current employer - both real and imagined? Have you listed the opportunities in your future role that you are about to take?
2. Have you calculated your exact salary, your previous pay increase, and your expected future pay increase? Have you done that for your future role?
3. What was your most recent bonus and your expected future bonuses at your current position and at your future position?
4. In the last 3 years, what has been the most frustrating issue in your role? 6 months? 30 days? Does your new job offer fix or alleviate those frustrations?
5. Have you thought about other grievances or annoyances that may not be "make or break" at your current position? Does your new job offer fix these?

70% OF PROFESSIONALS ACCEPT A COUNTEROFFER AND WITHIN 6 MONTHS ARE INTERVIEWING AGAIN WITH OTHER EMPLOYERS.

CHECK OUT THESE VIDEOS FROM OTHER EXPERTS ON COUNTEROFFERS.



[1. SHOULD YOU ACCEPT A COUNTEROFFER?](#)

[2. COUNTEROFFER FROM CURRENT EMPLOYER - ACCEPT COUNTEROFFER?](#)

[3. SHOULD I ACCEPT A COUNTEROFFER FROM MY EMPLOYER?](#)



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